

CLIFF RUCKER
VICE PRESIDENT, SALES



January 27, 2015

Mr. Vincent DeAngelis
Vice President, Postal Relations
Neopost USA
478 Wheelers Farms Road
Milford, CT 06461-9105

Dear Mr. DeAngelis:

This is in response to your correspondence requesting additional time to comply with Intelligent Mail Package Barcode (IMpb) requirements.

In an effort for 100 percent mail piece visibility, it is important that all customers come into compliance as soon as possible to fully leverage the IMpb's benefits. However, we are aware that you faced difficulties meeting the compliance date for all IMpb requirements, which includes the IMpb barcode, the conversion to Shipping Services File 1.6 or higher, and the inclusion of the ZIP+4 Code or destination delivery address into the electronic file. Based on our correspondence Neopost USA is granted an extension through April 6, 2015, to comply with these requirements. We appreciate the effort and continued support in reaching full IMpb compliance.

Please direct any questions you may have to Richard Thornton, Operations Integration Solutions Development at 202-268-2046 or Richard.N.Thornton@usps.gov.

Thank you for your business.

Sincerely,

A handwritten signature in blue ink, appearing to read "Cliff Rucker".

Cliff Rucker

bcc: Robert Cintron, Vice President, Product Information
Peter Klausner, Manager, Technical Solutions
Margaret Choiniere, Manager Product Integration, Intelligent Mail & Address Quality
John M Dunlop, Manager, Network Operations Engineering
Charles Tricamo, PCSC, Manager, Pricing and Classification
Rick T. Klutts, PCSC, Classification Support Specialist
Peter Furka, PCSC, Classification Specialist
Karen F. Key, Product Development, Manager Shipping Products
William K. Gunther, Product Development, Manager Business Development
Vicki M. Bosch, Business Mailer Support, Manager
Garrett M. Hoyt, Mail Entry, Manager
James J. Boldt, Customer Service Operations, Manager
Dale E. Kennedy, Business Service Network, Manager Customer Support
Juliann Hess Sanders, Shipping Information Systems, Manager
Jennifer Vo, Manager, Post Office Operations
Margaret Pepe, Acting Manager Retail Operations
Ryan D. Seipp, Product Information Analyst
Kate Westermann, Product Information Specialist
Edward F. Wanta, Product Information Specialist
James D. Wilson, Address Management, Manager
James F. McNally, National Manager, Business Alliances (A)
Richard N. Thornton, OIS-TIS, Manager Solutions Development
Joanne Schmidt, National Manager, Operations Integration (A)
Tom A. Medlock, OIS-SDS, Solutions Development Specialist
K. Jeffrey Morsberger, OI-SDS, Solutions Development Specialist
Walter Alesevich, General Counsel, Attorney
Leona M. Briscoe, Administrative Assistant